

President's Message



At the heart of Toyota is the CUSTOMER. Toyota Motor Philippines Corporation (TMP) always bears this in mind that is why we endeavor to be a company that customers choose and are happy to have chosen. We will continue to offer ever better vehicles that respond to customers' specific needs for mobility and provide them with value-added products and services.

As we continue to grow as a company, we remain committed to strengthen Toyota's brand of quality and service that would benefit our customers in the country, as well as create more positive impact to the Philippine society.

Satoru Suzuki
TMP President

Economic Contributions

62 BILLION (PHP)
Toyota Group Investments
(1989-2018)

342 BILLION (PHP)
Total Taxes Paid
(1989-2018)

WORKFORCE

TMP
1,925 TEAM MEMBERS
AS OF END - 2018

TMP with its Suppliers and Dealers
OVER 55,000 EMPLOYEES

PRODUCTION

CUMULATIVE TOTAL (1989-2018): **813,710** UNITS
(2018): **43,117** UNITS

SUPPLIER NETWORK

PROCUREMENT FROM SUPPLIERS

198
BILLION (PHP)
(1989-2018)

16.31B PHP
IN 2018

TOYOTA GROUP AUTO PARTS EXPORTS

14.5
BILLION (PHP)
(1989-2018)

931.84M USD
IN 2018

43 Locally-sourced Parts Suppliers

96 Toyota Suppliers Club Member-Companies

SALES

CUMULATIVE TOTAL (1989-2018): **1,583,582** UNITS
(2018): **153,004** UNITS

*SHARE OF CKD FROM 1989-2018: 42.6%; SHARE IN 2018: 28.7%

TOYOTA MODEL LINEUP

VIOS		HILUX	
WIGO		RAV4	
COROLLA ALTIS (with Hybrid variant)		FJ CRUISER	
YARIS		RUSH	
CAMRY		FORTUNER	
86		LAND CRUISER	
SUPRA		PRADO	
INNOVA		ALPHARD	
AVANZA		HIACE	
COASTER			
HYBRID			
PRIUS		PRIUS C	



LEXUS MODEL LINEUP

IS 350		GS 350 F SPORT	
RC F		UX 200	
LS 500		RC 350	
ES 350		GC F	
LC 500		NX 300	
RX 350		RX 450H	
GX 460		LX 570	
HYBRID			
NX 300H		CT 200H	
LS 500H		GS 450H	

Dealer Network



NCR DEALERS

- **TOYOTA**
- 1 Toyota Abad Santos, Manila
- 2 Toyota Alabang, Inc.
- 3 Toyota Balintawak, Inc.
- 4 Toyota Bicutan, Parañaque
- 5 Toyota Commonwealth, Inc.
- 6 Toyota Cubao, Inc.
- 7 Toyota Fairview, Inc.
- 8 Toyota Global City, Inc.
- 9 Toyota Makati, Inc.
- 10 Toyota Manila Bay Corp.
- 11 Toyota Marikina Service Station
- 12 Toyota North EDSA
- 13 Toyota Otis, Inc.
- 14 Toyota Pasig
- 15 Toyota Pasong Tamo, Inc.
- 16 Toyota Quezon Avenue
- 17 Toyota Shaw, Inc.
- 18 Toyota Valenzuela, Inc.

LEXUS

- 1 Lexus Manila, Inc.

PROVINCIAL DEALERS

LUZON

- 19 Toyota Albay
- 20 Toyota Angeles, Pampanga, Inc.
- 21 Toyota Bacoor, Cavite, Inc.
- 22 Toyota Baguio City
- 23 Toyota Bataan, Inc.
- 24 Toyota Batangas City, Inc.
- 25 Toyota Calamba, Laguna, Inc.
- 26 Toyota Calapan City, Inc.
- 27 Toyota Camarines Sur, Inc.
- 28 Toyota Dagupan City, Inc.
- 29 Toyota Dasmariñas-Cavite
- 30 Toyota Iloilo, Inc.
- 31 Toyota Ilocos Norte
- 32 Toyota Isabela, Inc.
- 33 Toyota La Union
- 34 Toyota Lipa, Batangas, Inc.
- 35 Toyota Marilao, Bulacan, Inc.
- 36 Toyota Nueva Ecija, Inc.

(formerly Toyota Cabanatuan City, Inc.)

- 37 Toyota Plaridel, Bulacan
- 38 Toyota Puerto Princesa City, Inc.
- 39 Toyota San Fernando, Pampanga, Inc.
- 40 Toyota San Jose del Monte, Bulacan
- 41 Toyota San Pablo, Laguna, Inc.
- 42 Toyota Santa Rosa, Laguna, Inc.
- 43 Toyota Silang, Cavite
- 44 Toyota Subic, Inc.
- 45 Toyota Tarlac City

- 46 Toyota Taytay, Rizal, Inc.
- 47 Toyota Tuguegarao City

VISAYAS

- 48 Toyota Aklan, Inc.
- 49 Toyota Calbayog, Samar
- 50 Toyota Cebu City, Inc.
- 51 Toyota Dumaguete City
- 52 Toyota Lapu-Lapu, Cebu
- 53 Toyota Mabolo, Cebu, Inc.
- 54 Toyota Mandaue North, Cebu
- 55 Toyota Mandaue South, Cebu
- 56 Toyota Negros Occidental (formerly Toyota Bacolod City)
- 57 Toyota Roxas City
- 58 Toyota Tacloban, Leyte, Inc.
- 59 Toyota Tagbilaran City
- 60 Toyota Talisay, Cebu

MINDANAO

- 61 Toyota Butuan City
- 62 Toyota Cagayan De Oro City, Inc.
- 63 Toyota Davao City, Inc.
- 64 Toyota General Santos, Inc.
- 65 Toyota Iligan City, Inc.
- 66 Toyota Kidapawan City
- 67 Toyota Matina, Davao
- 68 Toyota Tagum City
- 69 Toyota Valencia City, Inc.
- 70 Toyota Zamboanga City

Value Added Services to Customers



TOYOTA CERTIFIED USED VEHICLES

Provides customers with an alternative means to purchase a Toyota vehicle by offering high-quality and reliable used vehicles or a trade-in option to replace used car with a new Toyota vehicle



TOYOTA FINANCIAL SERVICES

Offers a variety of vehicle financing solutions for customers



TOYOTA INSURE

Exclusive insurance service program for those who are buying a new vehicle or renewing their insurance policies



TOYOTA GENUINE PARTS

Offers parts of superior quality, made to fit the exact specifications of a Toyota vehicle



TOYOTA GENUINE ACCESSORIES

Provide a 'waku doki' driving experience by offering a wide range of products for vehicle customization and merchandize in local dealer outlets

TOYOTA MOTOR PHILIPPINES CORPORATION

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